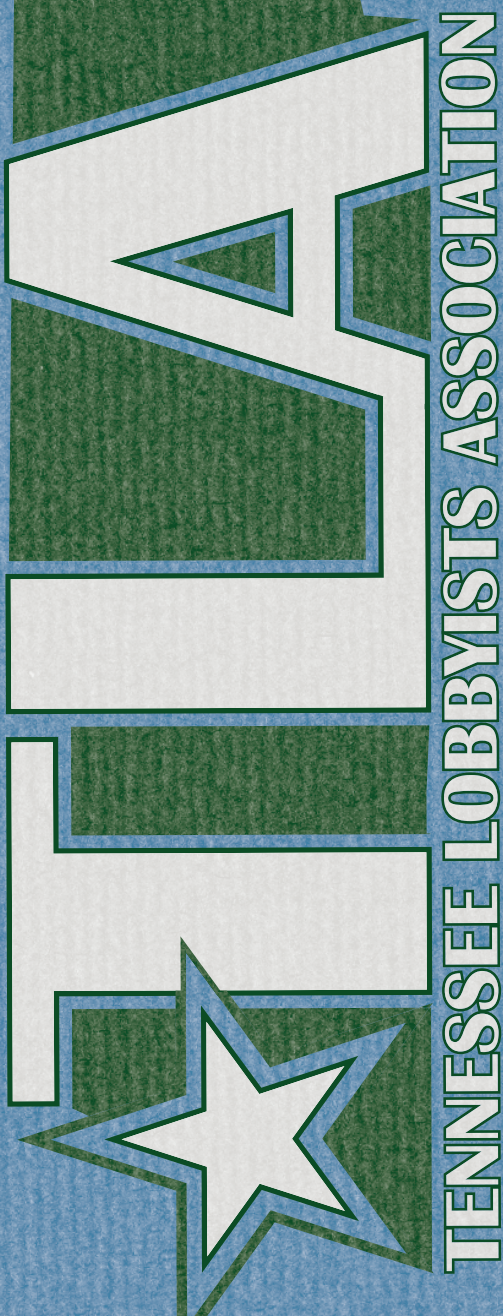


MEMBERSHIP DIRECTORY
2024

The letters 'TFLA' are rendered in a large, bold, white font with a blue outline. The letter 'A' is uniquely designed with a white five-pointed star in its center. The letters are set against a background of a green grassy field. To the right of the letters, the text 'TENNESSEE LOBBYISTS ASSOCIATION' is written vertically in a white, bold, sans-serif font with a blue outline.

TENNESSEE LOBBYISTS ASSOCIATION

Bradley

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BRADLEY PROUDLY SUPPORTS THE TENNESSEE LOBBYISTS ASSOCIATION



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No representation is made that the quality of the legal services to be performed is greater than the quality of legal services performed by other lawyers. ATTORNEY ADVERTISING.
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Tennessee Lobbyists Association Standards of Conduct

Lobbying is an integral part of Tennessee's and our nation's democratic process. It is a constitutionally guaranteed right under the First Amendment of the United States Constitution providing for "the right of citizens to petition the government for redress of their grievances." Government officials are continuously making public policy decisions that affect the vital interests of individuals, corporations, labor organizations, religious groups, charitable institutions and other entities. Public officials need to receive factual information from affected interests and to know such parties' views in order to make informed policy judgments. In exercising their rights to try to influence public policy, interests often choose to employ professional representatives to monitor developments and advocate their positions, or to use lobbyists through their membership in trade associations and other membership organizations. In Tennessee, hundreds of men and women now are professional lobbyists and represent virtually every type of interest.

To help preserve and advance public trust and confidence in our democratic institutions and the public policy advocacy process, professional lobbyists have a strong obligation to act always in the highest ethical and moral manner in their dealings with all parties. Lobbyists also have a duty to advance public understanding of the lobbying profession. The Tennessee Lobbyists Association, accordingly, has adopted the following "Standards of Conduct" to provide basic guidelines and standards for lobbyists' conduct. In general, these Standards are intended to apply to independent lobbyists who are retained to represent third party clients' interests and to lobbyists employed on the staff of corporations, labor organizations, associations and other entities where their employer is in effect their "client." Lobbyists are strongly urged to comply with these Standards and to seek always to practice the highest ethical conduct in their lobbying endeavors. Individual members of the Tennessee Lobbyists Association (TLA) affirm their commitment to abide by these standards.

- The professional lobbyist will always deal in accurate, current and factual information, whether it is being reported to the employer or client, government officials or professional colleagues, and will not engage in misrepresentation of any nature. The lobbyist has a responsibility to inform any public official of material changes in information they provide, should such changes make previously provided information inaccurate.
- The professional lobbyist should comply with the laws governing lobbying and should respect the standards of conduct applying to officials and staff of the General Assembly and the Executive Branch. The professional lobbyist should not knowingly participate in any activity that could place a public official in violation of any law or policy governing their conduct.
- The lobbyist should conduct lobbying activities in a fair and professional manner, treating others, both allies and adversaries, with respect and civility.
- The professional lobbyist should seek to avoid conflicts of interest and should not continue or undertake representations that may create conflicts of interest without the informed consent of the client or potential client involved.
- The lobbyist should vigorously and diligently advance and advocate the client's or employer's interests. The lobbyist should exercise loyalty to the client's or employer's interests through due diligence and best efforts towards their goals.
- The professional lobbyist should respect the confidential communications of the employer or client.
- The professional lobbyist should exhibit proper respect for the government institutions before which the lobbyist appears.
- The lobbyist should attempt to ensure better understanding and appreciation of the right of citizens to petition their government and for the redress of their grievances.
- The lobbyist should support and promote the profession of lobbying.

TENNESSEE LOBBYISTS ASSOCIATION

The Tennessee Lobbyists Association (TLA) is a group of over 280 registered lobbyists who take pride in their profession. We advocate for fair and equitable laws and regulations in order to protect our clients' right to petition their elected officials. The membership of the TLA is diverse, reflecting a wide array of business and public interests. In addition, TLA members represent years of collected knowledge and experience in Tennessee state government circles. Participation in TLA offers the perfect networking opportunity for Tennessee lobbyists. TLA members also enjoy these benefits:

- TLA conducts annual retreats for its members to gain the latest information on upcoming legislative issues;
- TLA sponsors an education meeting series featuring political speakers and other major players in state government;
- TLA publishes a pictorial directory of its membership;
- TLA supports two scholarship programs through The Community Foundation of Middle Tennessee.

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Tom Hensley

Tom Hensley, a longtime TLA member and lobbyist passed away on January 29, 2023 at the age of 80. Best known as “The Golden Goose” and for his trademark look that included a three-piece suit, fedora hat and cigar. He had a larger than life personality and wasn’t shy about challenging anything he had questions about.

Tom spent 60 years on Capitol Hill as a lobbyist for the Wine and Spirits Wholesalers of Tennessee, but also lobbied for a number of other entities in Nashville. Another entity he was heavily involved in was the Miss Tennessee Pageant; which he was the executive director of from 1968-1981 and continued being involved until recent years. He left a legacy after nearly seven decades of working with the Pageant.

He was an outdoorsman at heart, and when not lobbying, he spent much of his time in a duck blind, chasing rabbits with his beagles or roaming his family farm in Sugar Tree, TN. This passion led him to serve 18 years as a Commissioner of the Tennessee Wildlife Resources Agency where after many years of service, he received the Tennessee Wildlife Federation’s Conservation Achievement Award and the Z. Carter Patten Award from the Tennessee Wildlife Federation.

Tom was married to Dianne, and together they had three daughters and five grandchildren who fondly called him Papa. He was truly a family man and spent most of his personal time making his and Dianne’s Jackson home and farm house the single most loving, welcoming and enjoyable place for all that walked through the door.

The Golden Goose will forever be missed by the TLA and its members.



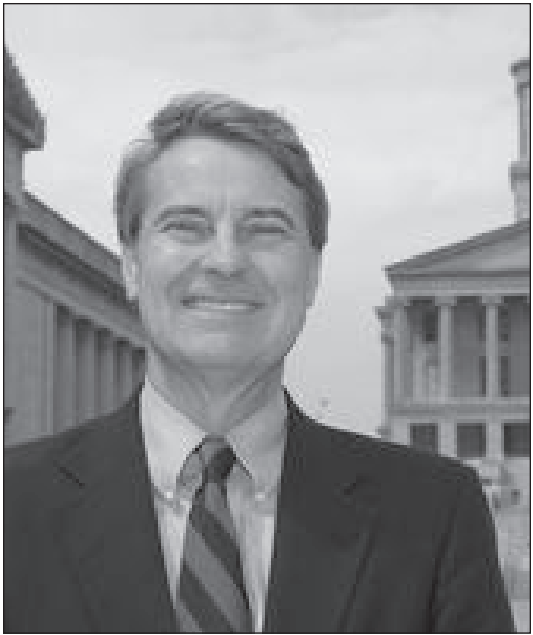
Charlie Fentress

Charles William Fentress, a friend to many, passed away on September 18, 2023 at the age of 93.

Charlie's career took several turns over the years. After graduating from Vanderbilt University in 1952, he taught high school science and assistant coach in multiple sports. After two years of teaching, Charlie joined the Cain-Sloan Company's executive training program and served as the VP of Personnel. While at Cain-Sloan, he attended The Nashville School of Law and passed the bar in 1969. He left Cain-Sloan in 1987 to serve as president of the Argus Foundation, and then in 1991, he joined the National Federation of Independent Business as the state director. After retiring from the NFIB, he did legislative education for the home Builders of Middle Tennessee.

A public servant at heart, Charlie served on the Nashville Davidson County Metropolitan Council as the 34th district commissioner from 1975-1999. He was active in many community and civic organizations throughout his life, many for which he served on the board of directors.

Faith and family were an integral part of his life. Charlie and his wife, Juanita, were married for 65 years and raised two daughters.



Roy Herron

Roy Herron passed away suddenly at the age of 69 in July 2023. He was a force of nature. A devoted family man, attorney, public servant, writer, teacher, and Ironman triathlete.

He served 26 years in the Tennessee General Assembly, where he became Senate floor leader and caucus chair for the Democrats. For more than a quarter of a century Roy held over 1,000 listening meetings and attended every legislative session, missing only one day when his youngest son was born. In 2019, Roy was the Democratic nominee for U.S. Congress (8th Congressional District) and he chaired the state Democratic Party from 2013-2015. Roy was also an author of four books and numerous articles and was proud to be an Eagle Scout.

Roy was defined most by the love and care he showed so many. He was married to Nancy Carol and together they had three sons.



John Lyell

Lobbyist and founding TLA Member, John Lyell, passed away at the age of 76 on October 21, 2023. John was affectionately known on The Hill as “The Big Dog” by fellow lobbyists and legislators alike. He was a larger-than-life character whose personality made him the life of the party, but he was gentle and kind when he needed to be.

Throughout his professional career, John excelled as a lobbyist and attorney. John was one of the giants of the Tennessee lobbying corps over the last half-century and was known for his mastery of the subject matter he was hired to advocate for, parliamentary procedure, and close personal relationships with legislators. Name the state’s most powerful lobbyist in 1998 by the Tennessean, Lyell represented numerous major players over the years including the Houston Oilers/Tennessee Titans, Big Tobacco, Amazon, The Tennessee Automotive Association, , BellSouth, and more.

John was a lifelong Tennessee Vols fan, as well as a proud and fierce Democrat, but loved many Republicans. He made significant contributions to the State of Tennessee by serving on the Tennessee Judicial Selection Commission, former Assistant Commissioner of Agriculture, former chairman of TAG Advocacy Group and more notable positions.

John was married to Marilyn, and together they had two sons and three grandchildren.



Jim Spears

James “Jim” B. Spears passed away on December 17, 2023. Jim was a beloved friend to many on the Hill.

After a 35 year career with AT&T, Jim lobbied for many where he was instrumental in passing important legislation for his clients. Prior to lobbying, he entered the Marine Corps right out of high school at the height of the Vietnam War. Jim liked to share that during training his roommate was Artimus Pyle, drummer for Lynard Skynyrd. Jim graduated number one in his Recruti Training Class and was offered a spot in Officer Candidate School but refused the placement. He left the Marines in 1971 as a Corporal.

Jim will be remembered for his love of racing motorcycles and touring across the 50 states on a road bike, for razzing his friends, and for watching the Cooking Channel. He enjoyed fine food and cooking and nature and the solitude of his lake house.

Jim was married to Carrie, and together they had four children and many grandchildren whom Jim was known to love fiercely.

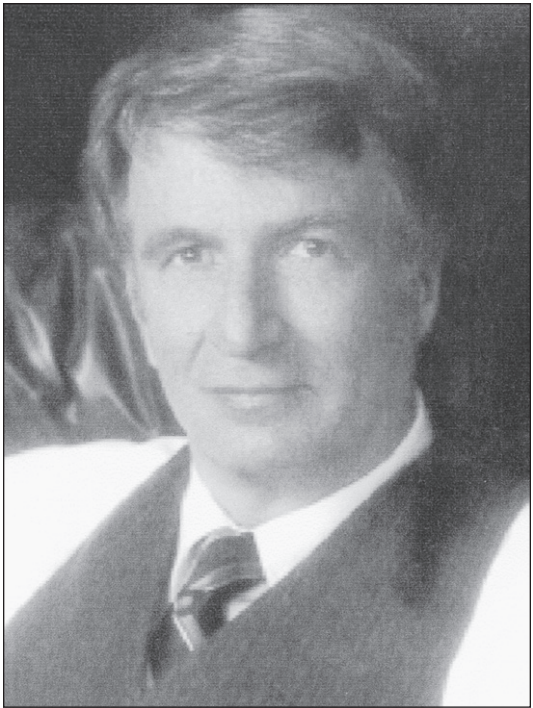


George Oliver Benton Memorial Scholarship

Known as the “Lobbyists’ Lobbyist,” George Oliver Benton served as the President of the Tennessee Lobbyists Association from its founding in 1996 until his death in the fall of 2001. A former state Senator and Lieutenant Governor, George Oliver Benton was often sought out by state leaders for his opinions and legal advice on government in general and the legislature in particular. The Tennessee Lobbyists Association is thankful for what George Oliver Benton did for the lobbying profession and honors him with this scholarship in his name. This scholarship is designed to benefit Legislative Interns.

Eligibility

Those eligible to apply are legislative interns. Scholarships will be awarded to students who attend an accredited four-year college/university in the State of Tennessee and/or are residents of Tennessee. Consideration will be given to extracurricular activities, especially those indicative of an interest in government.



Senator Carl O. Koella, Jr. Memorial Scholarship Fund

In 1999 on the occasion of his passing, the Tennessee Lobbyists Association sought a way to honor their friend, State Senator Carl Koella. Since Carl was an advocate of bright young people becoming involved in the political process, the Association decided that a fitting legacy would be to establish the Senator Carl O. Koella, Jr. Memorial Scholarship Fund within The Community Foundation of Middle Tennessee.

Eligibility

Those eligible are legislative interns, either public or private, currently enrolled or planning to enroll in a four-year college the year of the application. Extra consideration will be given to extra-curricular activities in the areas of government and politics and also to residents of Blount and Sevier Counties.



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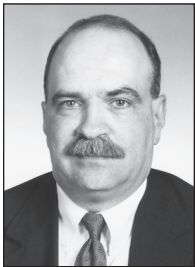
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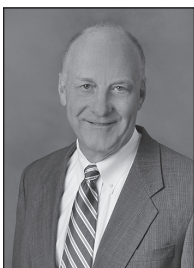


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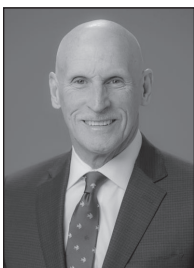


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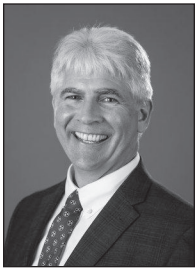


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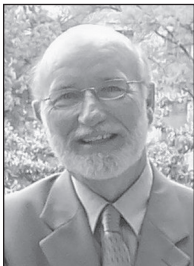
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