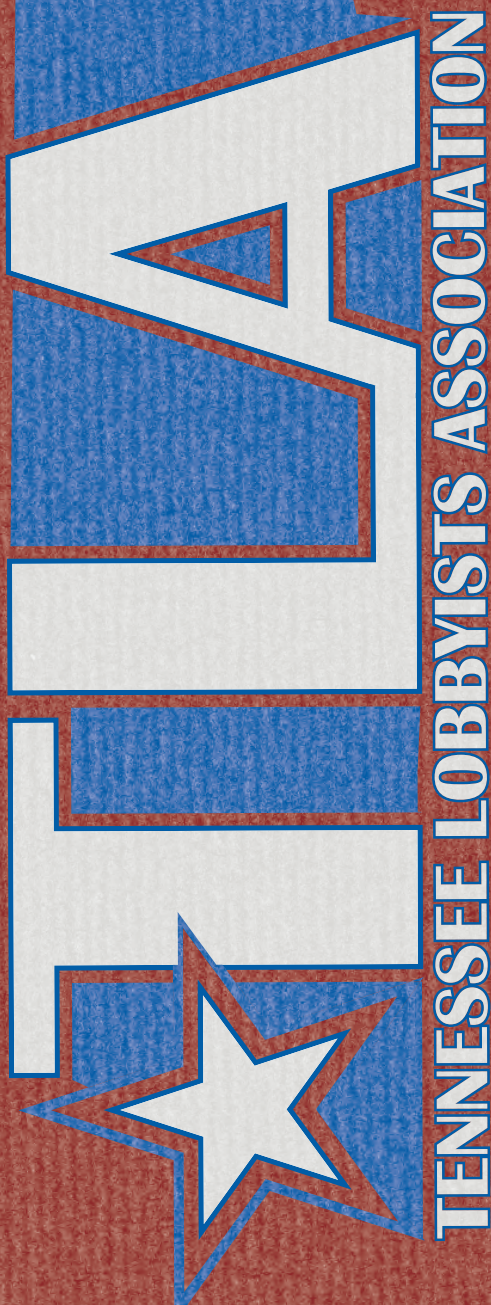
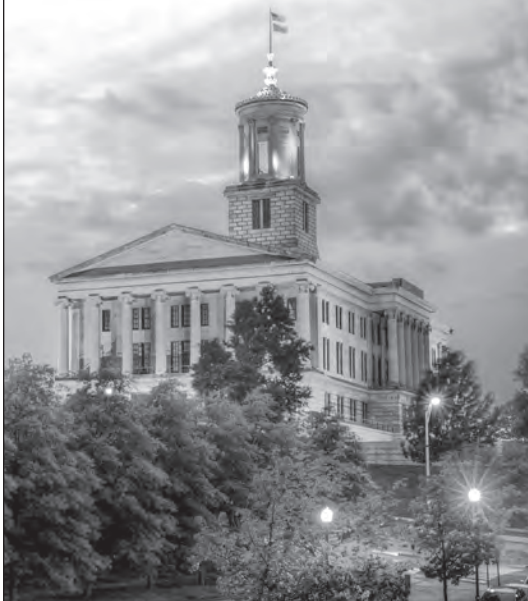


MEMBERSHIP DIRECTORY
2021



Bradley

Bradley Arant Boult Cummings LLP



BRADLEY PROUDLY SUPPORTS THE TENNESSEE LOBBYISTS ASSOCIATION



Mike Krause*
Senior Advisor

mkrause@bradley.com
615.252.3899



Nathan H. Ridley
Counsel

nridley@bradley.com
615.252.2382

* Mr. Krause is not an attorney.

No representation is made that the quality of the legal services to be performed is greater than the quality of legal services performed by other lawyers. ATTORNEY ADVERTISING. Contact: Lela Hollabaugh, Esq., 615.252.2348, lhollabaugh@bradley.com, Bradley Arant Boult Cummings LLP, Roundabout Plaza, 1600 Division Street, Suite 700, Nashville, TN 37203. © 2021

Tennessee Lobbyists Association Standards of Conduct

Lobbying is an integral part of Tennessee's and our nation's democratic process. It is a constitutionally guaranteed right under the First Amendment of the United States Constitution providing for "the right of citizens to petition the government for redress of their grievances." Government officials are continuously making public policy decisions that affect the vital interests of individuals, corporations, labor organizations, religious groups, charitable institutions and other entities. Public officials need to receive factual information from affected interests and to know such parties' views in order to make informed policy judgments. In exercising their rights to try to influence public policy, interests often choose to employ professional representatives to monitor developments and advocate their positions, or to use lobbyists through their membership in trade associations and other membership organizations. In Tennessee, hundreds of men and women now are professional lobbyists and represent virtually every type of interest.

To help preserve and advance public trust and confidence in our democratic institutions and the public policy advocacy process, professional lobbyists have a strong obligation to act always in the highest ethical and moral manner in their dealings with all parties. Lobbyists also have a duty to advance public understanding of the lobbying profession. The Tennessee Lobbyists Association, accordingly, has adopted the following "Standards of Conduct" to provide basic guidelines and standards for lobbyists' conduct. In general, these Standards are intended to apply to independent lobbyists who are retained to represent third party clients' interests and to lobbyists employed on the staff of corporations, labor organizations, associations and other entities where their employer is in effect their "client." Lobbyists are strongly urged to comply with these Standards and to seek always to practice the highest ethical conduct in their lobbying endeavors. Individual members of the Tennessee Lobbyists Association (TLA) affirm their commitment to abide by these standards.

- The professional lobbyist will always deal in accurate, current and factual information, whether it is being reported to the employer or client, government officials or professional colleagues, and will not engage in misrepresentation of any nature. The lobbyist has a responsibility to inform any public official of material changes in information they provide, should such changes make previously provided information inaccurate.
- The professional lobbyist should comply with the laws governing lobbying and should respect the standards of conduct applying to officials and staff of the General Assembly and the Executive Branch. The professional lobbyist should not knowingly participate in any activity that could place a public official in violation of any law or policy governing their conduct.
- The lobbyist should conduct lobbying activities in a fair and professional manner, treating others, both allies and adversaries, with respect and civility.
- The professional lobbyist should seek to avoid conflicts of interest and should not continue or undertake representations that may create conflicts of interest without the informed consent of the client or potential client involved.
- The lobbyist should vigorously and diligently advance and advocate the client's or employer's interests. The lobbyist should exercise loyalty to the client's or employer's interests through due diligence and best efforts towards their goals.
- The professional lobbyist should respect the confidential communications of the employer or client.
- The professional lobbyist should exhibit proper respect for the government institutions before which the lobbyist appears.
- The lobbyist should attempt to ensure better understanding and appreciation of the right of citizens to petition their government and for the redress of their grievances.
- The lobbyist should support and promote the profession of lobbying.

TENNESSEE LOBBYISTS ASSOCIATION

The Tennessee Lobbyists Association (TLA) is a group of over 280 registered lobbyists who take pride in their profession. We advocate for fair and equitable laws and regulations in order to protect our clients' right to petition their elected officials. The membership of the TLA is diverse, reflecting a wide array of business and public interests. In addition, TLA members represent years of collected knowledge and experience in Tennessee state government circles. Participation in TLA offers the perfect networking opportunity for Tennessee lobbyists. TLA members also enjoy these benefits:

- TLA conducts annual retreats for its members to gain the latest information on upcoming legislative issues;
- TLA sponsors an education meeting series featuring political speakers and other major players in state government;
- TLA publishes a pictorial directory of its membership;
- TLA supports two scholarship programs through The Community Foundation of Middle Tennessee.

Tennessee Lobbyists Association 2021 Board of Directors

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Ryan Haynes
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Vivian Paris
Ben Simpson
Jennie Verner
Warren Wells
Rebecca Woods

Executive Director

Lisa Bowler
Tennessee Lobbyists Association
tnlobby@associationpartners.com

Mailing Address:

P.O. Box 60128
Nashville, TN 37206

Office Address:

1105 Gartland Ave.
Nashville, TN 37206

Phone 615-254-1233

Fax 615-254-1186

www.tnlobby.com



In Loving Memory of Fred Congdon

Fred Congdon, a long-time member of the TLA passed away peacefully September 9, 2020. He graduated from Unicoi County High School in 1966 and went on to graduate from East Tennessee State University.

From an early age, Fred had an appreciation and love for music. He was a lifelong musician and performer. He played in several soul, rock and bluegrass bands and was the co-owner of Rich-R-Tone Records, one of the oldest bluegrass labels in America. He co-wrote "The Pride of Tennessee" which became an official Tennessee state song in 1996.

Fred was extremely talented in many areas and had a strong entrepreneurial spirit. In Unicoi County, he held several elected positions including County Clerk and County Executive prior to coming to Nashville to begin his lobbying career. He was the Executive Director and lobbyist for the Association of County Mayors from 1990 to 2015, and was known to often play bluegrass at some association functions and even once appeared as an Elvis impersonator to entertain officials during an awards banquet.

Out of the many accomplishments he had in life, the greatest was his family. He met his beautiful wife, Ernie and they married after knowing each other for two and half months. They built a life together and his legacy lives on through his children and grandchildren. Fred had a witty sense of humor and was a captivating storyteller. He never met a stranger and loved making new friends. The most important part of Fred's life in addition to his family was his personal relationship and trust in Jesus Christ, his Savior.

Quoted from TLA member David Connor, Executive Director of the TN County Services Association, "I think Fred never met someone who he didn't consider a friend." He will be missed by TLA and its members.



In Loving Memory of Wayne LeRoy

William Wayne LeRoy, a long time TLA member and friend to many passed away on July 25, 2020. He was born July 18, 1931 in Bridgeport, Alabama, and raised in Jasper, Tennessee.

Wayne graduated from Marion County High School and he later attended the University of Tennessee at Knoxville where he was the recipient of a TVA work scholarship, which in addition to his hard work, allowed him to become the first person in his family to attend college. At the UTK, he was a diligent writer for the "Orange and White", while studying journalism and was a proud graduate in the class of 1955.

After exploring multiple careers, Wayne settled in the field of law. He went on to receive his law degree in 1966 from the YMCA Law School, now the Nashville School of Law. As a senior partner at Schulman, LeRoy and Bennett, his office door was always open to offer guidance and wisdom on many legal issues. In addition to acting as local counsel for Allstate Insurance Company and general counsel for Exchange Insurance Company, he was a lobbyist for Insuror's of Tennessee and was actively involved in lobbying, legislative issues and governmental relations for over thirty years. He was well-known and beloved as the elder statesman of the insurance lobbyists. He had a broad range of expertise in handling matters with the Department of Commerce and Insurance and approved by the Tennessee Supreme Court as a Rule 31 Mediator. He was a proud member of the local, state, and American Bar Associations and the Tennessee Lobbyists Association.

He is remembered as a wonderful father and was active in his daughters' lives, with all three following in his professional footsteps with two attorneys and a lobbyist.

Wayne was active in church and community activities, serving on many boards. He and his wife Carolyn celebrated 60 happy years of marriage. They were exhilarating to watch on the dance floor and were also perfectly matched as bridge partners.

Wayne was a dedicated outdoorsman and enjoyed sports, especially his beloved UT Vols and Lady Vols. Wayne loved spending time with family and friends. Nothing made him happier than an evening around the dinner table telling stories and jokes. He could often be found on the screened porch of his family farm as the sun went down enjoying a bourbon and a cigar.

Wayne will be missed by the TLA and its members, and will be remembered by his family and friends for his good will and profound enjoyment of life.

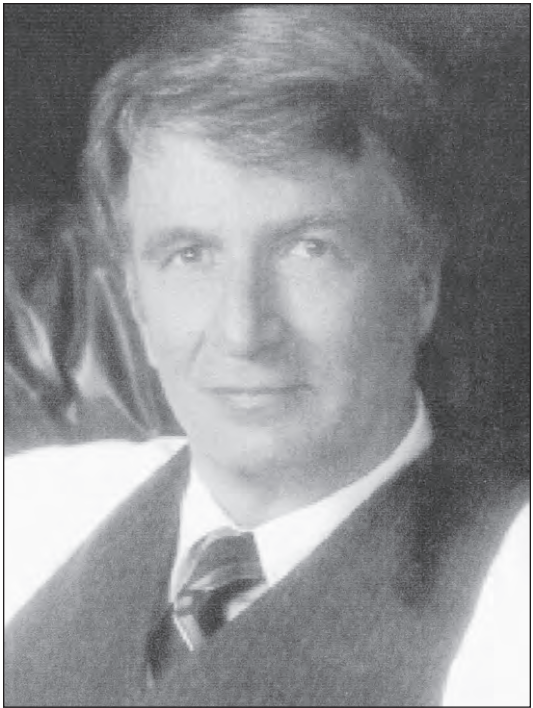


George Oliver Benton Memorial Scholarship

Known as the “Lobbyists’ Lobbyist,” George Oliver Benton served as the President of the Tennessee Lobbyists Association from its founding in 1996 until his death in the fall of 2001. A former state Senator and Lieutenant Governor, George Oliver Benton was often sought out by state leaders for his opinions and legal advice on government in general and the legislature in particular. The Tennessee Lobbyists Association is thankful for what George Oliver Benton did for the lobbying profession and honors him with this scholarship in his name. This scholarship is designed to benefit Legislative Interns.

Eligibility

Those eligible to apply are legislative interns. Scholarships will be awarded to students who attend an accredited four-year college/university in the State of Tennessee and/or are residents of Tennessee. Consideration will be given to extracurricular activities, especially those indicative of an interest in government.



Senator Carl O. Koella, Jr. Memorial Scholarship Fund

In 1999 on the occasion of his passing, the Tennessee Lobbyists Association sought a way to honor their friend, State Senator Carl Koella. Since Carl was an advocate of bright young people becoming involved in the political process, the Association decided that a fitting legacy would be to establish the Senator Carl O. Koella, Jr. Memorial Scholarship Fund within The Community Foundation of Middle Tennessee.

Eligibility

Those eligible are legislative interns, either public or private, currently enrolled or planning to enroll in a four-year college the year of the application. Extra consideration will be given to extra-curricular activities in the areas of government and politics and also to residents of Blount and Sevier Counties.

**GREG ADKINS***Beverage Association of Tennessee*

P.O. Box 333189
Nashville, TN 37203

Business Phone 615-739-6341
Additional Phone..... 615-406-1172
Business Fax 615-832-2767

greg@bevtn.com
bevtn.com

**KIM ADKINS***The Capitol Strategy Group, LLC*

223 Rosa L. Parks Avenue, Suite 402
Nashville, TN 37203

Business Phone 615-254-0844
Additional Phone.....
Business Fax 615-255-5132

kim@capitolstrategy.net
capitolstrategy.net

**MICHAEL L. AGEE***Agee Consulting Services*

625 Bakers Bridge Avenue, Suite 105
Franklin, TN 37067

Business Phone 615-815-4840
Additional Phone..... 615-815-4840
Business Fax 615-778-9158

magee.acs@gmail.com
ageeacs.com

**JOHN STANLEY AITKEN***Association of Independent and
Municipal Schools*

845 MeadowVale Drive
Collierville, TN 38017

Business Phone 901-457-8417
Additional Phone.....
Business Fax

jsaitken30@gmail.com

**SUSIE ALCORN***MSAlcorn Ventures*

P.O. Box 121411
Nashville, TN 37212

Business Phone 615-461-0026
Additional Phone..... 615-604-9046
Business Fax 1-615-250-0549

msalcorn@gmail.com
susiealcorn.com



TAUSHA ALEXANDER

MNA Government Relations, LLC

414 Union Street, Suite 1007
Nashville, TN 37219

Business Phone 615-289-2469

Additional Phone.....615-647-7777

Business Fax

talexander@mnagr.com



DALE ALLEN

Adams and Reese LLP

424 Church Street, Suite 2700
Nashville, TN 37219

Business Phone 615-259-1467

Additional Phone.....615-210-0012

Business Fax615-259-1470

dale.allen@arlaw.com



BRENT ALLRED

Farm Bureau Insurance- Tennessee

147 Bear Creek Pike
Columbia, TN 38401

Business Phone 931-388-7872

Additional Phone.....

Business Fax

brent.allred@fbitn.com



LOU ALSOBROOKS

Harris Frazier Government Relations, Inc.

511 Union Street, Suite 710
Nashville, TN 37219

Business Phone 615-255-2643

Additional Phone.....

Business Fax615-254-4866

lou@harrisfrazier.com

harrisfrazier.com



JANE ALVIS

Alvis Company

410 Page Road
Nashville, TN 37205

Business Phone 615-504-2766

Additional Phone.....

Business Fax

jane@alviscompany.net



TIMOTHY L. AMOS
Uniform Law Commissioner

3544 Trimble Road
Nashville, TN 37215

Business Phone 615-838-2467
Additional Phone.....
Business Fax

timamos@comcast.net



KASEY ANDERSON
ACEC Tennessee / TN Society of Professional Engineers

800 Fort Negley Boulevard
Nashville, TN 37203

Business Phone 615-554-1663
Additional Phone.....
Business Fax

kanderson@tnec.org
acectn.org



RODNEY ARCHER
County Officials Association of Tennessee

226 Anne Dallas Dudley Boulevard,
Suite 200
Nashville, TN 37219

Business Phone 615-253-6700
Additional Phone.....
Business Fax

rodney@tncountyofficials.com
tncountyofficials.com



ALEX ARMAS
Crux Strategies

3100 West End Avenue, Suite 225
Nashville, TN 37203

Business Phone 615-742-4625
Additional Phone..... 865-919-5038
Business Fax

aarmas@cruxstrategies.com
cruxstrategies.com



KATIE ASHLEY
JohnsonPossKirby Government Relations

511 Union Street, Suite 1530
Nashville, TN 37219

Business Phone 615-242-7406
Additional Phone..... 731-234-4656
Business Fax 615-242-8595

katie@jpkgr.com
johnsonposskirby.com



LUKE ASHLEY

JohnsonPossKirby Government Relations

511 Union Street, Suite 1530
Nashville, TN 37219

Business Phone 931-224-2749

Additional Phone.....

Business Fax

luke@jpkgr.com
johnsonposskirby.com



COURTNEY ATNIP

Capitol & 5th Public Strategies

618 Church Street, Suite 305
Nashville, TN 37219

Business Phone 615-258-5566

Additional Phone.....

Business Fax

courtney@c5strategies.com



ROBIN ATWOOD

Tennessee Community Organizations

40 Rutledge Street
Nashville, TN 37210

Business Phone 615-736-6090

Additional Phone..... 615-736-6095

Business Fax

ratwood@tnco.org
tnco.org



CATIE LANE BAILEY

Waller Lansden Dortch & Davis, LLP

511 Union Street, Suite 2700
Nashville, TN 37219

Business Phone 615-850-8193

Additional Phone..... 615-339-6325

Business Fax 615-744-8631

catielane.bailey@wallerlaw.com
wallerlaw.com

KEELING BAIRD

BlueCross BlueShield of Tennessee

3200 West End Avenue
Nashville, TN 37203

Business Phone 615-202-3575

Additional Phone.....

Business Fax

keeling_baird@bcbst.com



H. LaDon BALTIMORE

Farris Bobango PLC

414 Union Street, Suite 1105
Nashville, TN 37219

Business Phone 615-726-1200

Additional Phone.....

Business Fax

dbaltimore@farris-law.com
farrisbobango.com



COLIN BARRETT

Tennessee Bankers Association

211 Athens Way
Nashville, TN 37228

Business Phone 615-244-4871

Additional Phone.....

Business Fax 615-324-1996

cbarrett@tnbankers.org
tnbankers.org



STACY H. BASSETT

The College Board

388 Childe Harolds Circle
Brentwood, TN 37027

Business Phone 859-533-7714

Additional Phone.....

Business Fax

sbassett@collegeboard.org



MELISSA BAST

Bast Government Relations

1008 Alice Street, Unit B
Nashville, TN 37218

Business Phone 901-237-2305

Additional Phone.....

Business Fax

melissa@tnlobbyist.com
tnlobbyist.com



ZACHARY BATES

Charter Communications

1757 North Pointe Road
Columbia, TN 38401

Business Phone 615-804-0853

Additional Phone.....

Business Fax

zachary.bates@charter.com



ANNIE ELIZABETH BECKSTROM
Waller Lansden Dortch & Davis, LLP

511 Union Street, Suite 2700
Nashville, TN 37219

Business Phone 615-850-8821
Additional Phone..... 985-259-1854
Business Fax

annie.beckstrom@wallerlaw.com



ANDREA BENNETT-PUNKE
McMahan Winstead & Richardson

730A Freeland Station Road
Nashville, TN 37228

Business Phone 615-726-3275
Additional Phone..... 931-308-0504
Business Fax

andrea@mwrlobbyists.com
mwrlobbyists.com



BETH BERRY
Berry Government Strategies, LLC

4806C Michigan Avenue
Nashville, TN 37209

Business Phone 615-414-1592
Additional Phone.....
Business Fax

beth@berrygs.com



J. BRIAN BIVENS
Bivens & Associates, LLC

4315 Esteswood Drive
Nashville, TN 37215

Business Phone 615-330-9445
Additional Phone.....
Business Fax

lobbytn@gmail.com



MICHAEL BIVENS
Bivens & Associates, LLC

P.O. Box 40424
Nashville, TN 37204

Business Phone 615-300-5720
Additional Phone.....
Business Fax

mike@bivensandassociates.com

**CLARK ROSE BIVENS***Clark Bivens Government Relations*

4315 Esteswood Drive
Nashville, TN 37215

Business Phone 615-429-1600

Additional Phone.....

Business Fax

clarkrosebivens@gmail.com

**RACHEL BLACKHURST***Alzheimer's Association*

478 Craighead Street, Suite 200
Nashville, TN 37206

Business Phone 615-315-5880

Additional Phone.....

Business Fax

rblackhurst@alz.org
alz.org/tn

**LACEY BLAIR***Tennessee Hospital Association*

5201 Virginia Way
Brentwood, TN 37027

Business Phone 615-401-7442

Additional Phone..... 615-881-0525

Business Fax

lblair@tha.com
tha.com

**BOB BOLES***Associated Builders & Contractors, Inc.*

1604 Elm Hill Pike
Nashville, TN 37210

Business Phone 615-399-8323

Additional Phone.....

Business Fax 615-399-7528

bboles70@gmail.com

**KEVIN J. BOTTS***The Botts Strategy Group*

P.O. Box 681922
Franklin, TN 37068

Business Phone 615-585-7688

Additional Phone..... 615-585-7688

Business Fax 615-615-6156

botts@bottsstrategygroup.com
bottsstrategygroup.com



LINDSAY BOWMAN

Tennessee Municipal Electric Power Association

212 Overlook Circle, Suite 205
Brentwood, TN 37027

Business Phone 615-373-5738

Additional Phone.....

Business Fax

lbowman@tmepa.org



STACEY BURKS BRIGGS

T-Mobile USA

695 Grassmere Park
Nashville, TN 37211

Business Phone 615-424-9224

Additional Phone.....

Business Fax 813-351-4169

stacey.briggs@t-mobile.com
t-mobile.com



LAUREN BRINKLEY

Tennessee Trial Lawyers Association

629 Woodland Street
Nashville, TN 37206

Business Phone 615-329-3000

Additional Phone..... 615-429-6677

Business Fax 615-329-8131

lbrinkley@ttla.org
ttla.org



JIM BROWN

National Federation of Independent Business

53 Century Boulevard, Suite 250
Nashville, TN 37214

Business Phone 615-874-5288

Additional Phone..... 615-337-5507

Business Fax 615-932-5080

jim.brown@nfib.org
nfib.org/tn



MARY NELL BRYAN

Children's Hospital Alliance of Tennessee

1437 West Running Brook Road
Nashville, TN 37209

Business Phone 615-618-1140

Additional Phone.....

Business Fax

marynellbchat@gmail.com



CHRIS BRYCE
GlaxoSmithKline

125 Walnut Ridge Way
Bowling Green, KY 42104

Business Phone 270-791-6564
Additional Phone.....
Business Fax

christopher.j.bryce@gsk.com



J. A. Bucy
Capitol & 5th Public Strategies

618 Church Street, Suite 305
Nashville, TN 37219

Business Phone 615-258-5566
Additional Phone.....615-417-5826
Business Fax

bucy@c5strategies.com
c5strategies.com



MELANIE J. BULL
Schmidt Government Solutions

511 Union Street, Suite 710
Nashville, TN 37219

Business Phone 615-248-3621
Additional Phone.....
Business Fax615-254-4866

melanie@schmidtgovsolutions.com



JOE BURCHFIELD
Tennessee Hospital Association

5201 Virginia Way
Brentwood, TN 37027

Business Phone 615-401-7472
Additional Phone.....615-306-8333
Business Fax

jburchfield@tha.com
tha.com



STEVEN W. BUTTRY
The Capitol Strategy Group, LLC

223 Rosa Parks Avenue, Suite 402
Nashville, TN 37203

Business Phone 865-567-9112
Additional Phone.....
Business Fax615-255-5132

steve@capitolstrategy.net
capitolstrategy.net



CLAYTON V. BYRD
Adams and Reese LLP

424 Church Street, Suite 2700
Nashville, TN 37219

Business Phone 615-259-1481
Additional Phone 828-551-4854
Business Fax

clayton.byrd@arlaw.com
adamsandreese.com



CHUCK CAGLE
Lewis Thomason

424 Church Street, Suite 2500
Nashville, TN 37219

Business Phone 615-259-1366
Additional Phone 615-259-1399
Business Fax

ccagle@lewisthomason.com



DAVID CALLIS
Tennessee Electric Cooperative Association

2964 Sidco Drive
Nashville, TN 37204

Business Phone 615-515-5533
Additional Phone
Business Fax 615-367-2495

dcallis@tnelectric.org
tnelectric.org



PATRICIA A. CANNON
Novo Nordisk

909 Wilson Avenue
Tullahoma, TN 37388

Business Phone 404-547-1285
Additional Phone
Business Fax

cannonpat@icloud.com



J. RODNEY CARMICAL
Tennessee County Highway Officials Association

226 Anne Dallas Dudley Boulevard,
Suite 700
Nashville, TN 37219

Business Phone 615-532-3767
Additional Phone 615-390-3715
Business Fax 615-532-3769

tchoa.carmical@tncounties.org
tnhighwayofficials.org



TERRY ALLAN CARROLL

Tennessee State Employees Association

627 Woodland Street
Nashville, TN 37206

Business Phone 615-337-6040

Additional Phone.....

Business Fax 615-242-6329

terry.carroll@tseonline.org



MARK CATE

Stones River Group

511 Union Street, Suite 1100
Nashville, TN 37219

Business Phone 615-645-0233

Additional Phone.....

Business Fax

mark.cate@stonesrivergroup.com
stonesrivergroup.com



ASHLEY EUBANK CATES

AIA Tennessee / Association Partners

P.O. Box 60128
Nashville, TN 37206

Business Phone 615-255-3860

Additional Phone.....

Business Fax 615-254-1186

ashley@aiatn.org
aiatn.org



LAUREN CECIL

Tennessee Chamber of Commerce & Industry

414 Union Street, Suite 107
Nashville, TN 37219

Business Phone 615-538-0514

Additional Phone..... 865-406-9291

Business Fax

lauren.cecil@tnchamber.org
tnchamber.org



ROBERT CLARK

St. Jude Children's Research Hospital

262 Danny Thomas Place
Memphis, TN 38105

Business Phone 901-595-2394

Additional Phone..... 901-596-5168

Business Fax 901-595-5944

robert.clark@stjude.org

**STEWART CLIFTON***Clifton Government Relations*

2115 Bernard Avenue
Nashville, TN 37212

Business Phone 615-305-2946

Additional Phone.....

Business Fax

stewart@stewartclifton.com

stewartclifton.com

**MATT CONIGLIO***Tennessee Credit Union League*

P.O. Box 21550
Chattanooga, TN 37424

Business Phone 423-648-4248

Additional Phone..... 423-802-1030

Business Fax

mconiglio@yourleague.org

**DAVID CONNOR***Tennessee County Services Association*

226 Anne Dallas Dudley Boulevard,
Suite 700
Nashville, TN 37219

Business Phone 615-532-3767

Additional Phone..... 615-440-3959

Business Fax 615-532-3769

tcsa.connor@tncounties.org

tncounties.org

**RALPH G. COOPER***Government Relations*

198 Woodruff Road
Dresden, TN 38225

Business Phone 731 514-5730

Additional Phone.....

Business Fax 731 364-5012

ralph.cooper@frontiernet.net

**MACK COOPER***Waller Lansden Dortch & Davis, LLP*

511 Union Street, Suite 2700
Nashville, TN 37219

Business Phone 615-850-8547

Additional Phone.....

Business Fax 615-244-6804

mack.cooper@wallerlaw.com

wallerlaw.com

**JENNIE BROOKS CORLEY***Bass, Berry & Sims, PLC*

150 Third Avenue South, Suite 2800
Nashville, TN 37201

Business Phone 615-742-7846

Additional Phone.....

Business Fax 615-742-0496

jennie.corley@bassberry.com

bassberry.com

**TYLER A. COSBY***Farris Bobango PLC*

414 Union Street, Suite 1105
Nashville, TN 37219

Business Phone 615-726-1200

Additional Phone..... 423-851-2577

Business Fax 615-726-1776

tcosby@farris-law.com

**JANE COVINGTON***CSX Transportation*

3654 Seaboard Drive
Nashville, TN 37211

Business Phone 615-371-6300

Additional Phone..... 904-477-7671

Business Fax 615-835-6146

jane_covington@csx.com

**ADREN CRAWFORD***Tennessee AFL-CIO*

1901 Lindell Avenue
Nashville, TN 37203

Business Phone 615-269-7111

Additional Phone.....

Business Fax 615-269-8534

acrawford@tnaflcio.org

tnaflcio.org

**CLAY CROWNOVER***Associated Builders & Contractors, Inc.*

1604 Elm Hill Pike
Nashville, TN 37210

Business Phone 615-399-8323

Additional Phone..... 865-202-1817

Business Fax

clayc@abctennessee.com

abctennessee.com



DANIEL CULBREATH
Vanderbilt University

2007 Terrace Place
Nashville, TN 37203

Business Phone 615-343-6749
Additional Phone..... 615-519-0936
Business Fax

daniel.culbreath@vanderbilt.edu
vanderbilt.edu



CHARLES W. CURTISS
Tennessee County Commissioners Association

226 Anne Dallas Dudley Boulevard,
Suite 700
Nashville, TN 37219

Business Phone 615-532-3767
Additional Phone..... 931-607-1982
Business Fax

tcca.curtiss@tncounties.org



HALEY DALE
Haley Dale Government Relations

601 Enquirer Avenue
Nashville, TN 37205

Business Phone 615-330-0835
Additional Phone.....
Business Fax

haleydale@gmail.com



ANDY DANIELS
Daniels Government Relations

1055 West Field Road
Dickson, TN 37055

Business Phone 615-390-6999
Additional Phone.....
Business Fax

awdaniels@bellsouth.net



EDDIE DAVIDSON
Piedmont Natural Gas/Duke Energy

83 Century Boulevard
Nashville, TN 37214

Business Phone 615-872-2307
Additional Phone..... 615-456-3657
Business Fax

eddie.davidson@duke-energy.com
duke-energy.com



Jo Ann Davis-Davis
TSEA

922 Kelly June Drive
Mount Juliet, TN 37122

Business Phone 615-943-3650
Additional Phone.....
Business Fax

joanndavisdavis@tds.net



Will Denami
Denami Government Affairs

P.O. Box 680541
Franklin, TN 37068

Business Phone 615-598-2727
Additional Phone.....
Business Fax

willdenami@gmail.com



Donald D'Errico
Employers Holdings Inc.

10375 Professional Circle
Reno, NV 89521

Business Phone 704-285-7806
Additional Phone.....
Business Fax

dderrico@employers.com



Candace Jane Dinwiddie
Tennessee Forestry Association

2605 Elm Hill Pike, Suite G
Nashville, TN 37214

Business Phone 615 883-3832
Additional Phone..... 615-969-9972
Business Fax 615 883-0515

cdinwiddie@tnforestry.com
tnforestry.com



Bill Dobbins
Dobbins Government Relations

5716 Quest Ridge Road
Franklin, TN 37064

Business Phone 615-476-5764
Additional Phone.....
Business Fax

billdobbins1@gmail.com
dobbinsgovrelations.com



JANN DOWER

American Federation for Children

P.O. Box 60953
Nashville, TN 37206

Business Phone 615-975-7574

Additional Phone.....

Business Fax

jdower@federationforchildren.org
federationforchildren.org



MALLORY DUNAVAN

Tennessee Electric Cooperative Association

2964 Sidco Drive
Nashville, TN 37204

Business Phone 615-515-5522

Additional Phone..... 731-499-2890

Business Fax 615-367-9284

mdunavan@tnelectric.org
tnelectric.org



CJ DUNCAN

Stones River Group

511 Union Street, Suite 1100
Nashville, TN 37219

Business Phone 615-645-0233

Additional Phone.....

Business Fax

cj.duncan@stonesrivergroup.com
stonesrivergroup.com



MAGGI McLEAN DUNCAN

Tennessee Association of Chiefs of Police

530 Church Street, Suite 501
Nashville, TN 37219

Business Phone 615-726-8227

Additional Phone.....

Business Fax 615-244-0057

maggi@tacp.org
tacp.org



MARCILLE DURHAM

The Ingram Group

511 Union Street, Suite 1900
Nashville, TN 37219

Business Phone 615-345-9200

Additional Phone..... 615-838-1568

Business Fax 615-620-4382

marcille@ingramgroup.com
ingramgroup.com



LEANNE DURM-MINOUX
American Heart Association

1818 Patterson Street
Nashville, TN 37203

Business Phone 615-340-4155
Additional Phone.....615-815-9103
Business Fax

leanne.durm-minoux@heart.org
heart.org



CULLEN EARNEST
Advance Financial 24/7

100 Oceanside Drive
Nashville, TN 37204

Business Phone 615-944-0153
Additional Phone.....
Business Fax

cullene@gmail.com
af247.com



DAN ELROD
Butler Snow LLP

150 3rd Avenue South, Suite 1600
Nashville, TN 37201

Business Phone 615-651-6702
Additional Phone.....
Business Fax615-651-6701

dan.elrod@butlersnow.com
butlersnow.com



JEREMY L. ELROD
Tennessee Municipal Electric Power Association

212 Overlook Circle, Suite 205
Brentwood, TN 37027

Business Phone 615-373-5738
Additional Phone.....615-812-5788
Business Fax615-373-1901

jelrod@tmepa.org
tmepa.org



VICTOR EVANS
TennesseeCAN

P.O. Box 190492
Nashville, TN 37219

Business Phone 615-431-1408
Additional Phone.....901-378-6552
Business Fax

victor.evans@tn-can.org



VIRGINIA EZELL-BRILEY
Jigsaw

1224 6th Avenue North
 Nashville, TN 37208

Business Phone 615-649-8384
 Additional Phone.....
 Business Fax

virginia@jigsawtn.com
 jigsawtn.com



RUSS FARRAR
Ramsey Farrar Russell & Smith

12 Cadillac Drive, Suite 480
 Brentwood, TN 37027

Business Phone 615-598-9100
 Additional Phone.....615-969-6482
 Business Fax615-254-9835

russ.farrar@rfrsgovrelations.com
 rfrsgovrelations.com



JOHN M. FARRIS
Farris Bobango PLC

414 Union Street, Suite 1105
 Nashville, TN 37219

Business Phone 615-726-1200
 Additional Phone.....
 Business Fax

jfarris@farris-law.com
 farrisbobango.com



BETH FLANAGAN
Flanagan Strategies

1535 Vance Avenue
 Memphis, TN 38104

Business Phone 901-484-4309
 Additional Phone.....
 Business Fax

bethwallflanagan@gmail.com



RICH FOG
Tennessee Malt Beverage Association

300 James Robertson Parkway,
 Suite 409
 Nashville, TN 37201

Business Phone 615-242-7656
 Additional Phone.....615-419-5460
 Business Fax

rfoge@aol.com
 tnmalbev.com

**JENNY FORD***JFGovernment Strategies*

P.O. Box 60042
Nashville, TN 37206

Business Phone 615-481-5658

Additional Phone.....

Business Fax

jennyford.jfgs@gmail.comfacebook.com/jfgovernmentstrategies**JACK FOSBINDER***Fosbinder and Associates*

905 Fireside Court
Brentwood, TN 37027

Business Phone 615-517-2936

Additional Phone.....

Business Fax

jackfosbinder@comcast.net**BEECHER WILLIAM FRASIER***Jigsaw*

6202 Rock Springs Road
Nolensville, TN 37135

Business Phone 615-426-2002

Additional Phone.....

Business Fax

beecher@jigsawtn.comjigsawtn.com**MEAGAN FRAZIER***Harris Frazier Government Relations, Inc.*

511 Union Street, Suite 710
Nashville, TN 37219

Business Phone 615-255-2643

Additional Phone..... 615-512-5200

Business Fax 615-254-4866

meagan@harrisfrazier.comharrisfrazier.com**MARY W. FREEMAN***Baptist Memorial Health Care*

350 North Humphreys Boulevard
Memphis, TN 38120

Business Phone 901-227-6192

Additional Phone.....

Business Fax 901-227-6664

mary.freeman@bmhcc.orgbaptistonline.org



BRENDA A. GADD

Rethink Public Strategies

2900 Lebanon Pike, Suite 200
Nashville, TN 37214

Business Phone 865-850-1109

Additional Phone.....

Business Fax

brenda@rethinkpublicstrategies.com
rethinkpublicstrategies.com



MARTHA M. GENTRY

Martha M. Gentry, Attorney at Law

611 Commerce Street, Suite 2702
Nashville, TN 37203

Business Phone 615-256-2376

Additional Phone.....615-202-9085

Business Fax615-256-2361

mgentry@mmgentrylaw.com



CHRIS GOBBLE

Stones River Group

511 Union Street, Suite 1100
Nashville, TN 37219

Business Phone 615-645-0233

Additional Phone.....

Business Fax

chris.gobble@stonesrivergroup.com
stonesrivergroup.com



JOHN GOETZ

Bridge Public Affairs

P.O. Box 171
Chattanooga, TN 37401

Business Phone 615-448-8313

Additional Phone.....

Business Fax

john@bridgepublicaffairs.com
bridgepublicaffairs.com



DUSTIN GOFORTH

Capitol & 5th Public Strategies

618 Church Street, Suite 305
Nashville, TN 37219

Business Phone 615-258-5566

Additional Phone.....423-612-1809

Business Fax

dustin@c5strategies.com
c5strategies.com



ROBERT GOWAN

Millsaps Gowan Government Relations

P.O. Box 159249
Nashville, TN 37215

Business Phone 615-418-9219

Additional Phone.....

Business Fax

robert@millsapsgowan.com
millsapsgowan.com



MARK GREENE

Mark Greene Government Relations

3324 Hillsboro Pike
Nashville, TN 37215

Business Phone 615-579-8625

Additional Phone.....

Business Fax

mgrocks@comcast.net



JULIE GRIFFIN

Tennessee Medical Association

2301 21st Avenue South
Nashville, TN 37212

Business Phone 615-364-5222

Additional Phone.....

Business Fax

julie.griffin@tnmed.org



THERESA D. GRISHAM

Tennessee Trial Lawyers Association

629 Woodland Street
Nashville, TN 37206

Business Phone 615-329-3000

Additional Phone.....

Business Fax

tgrisham@ttla.org
ttla.org



JUSTIN GROENERT

Chattanooga Area Chamber of Commerce

811 Broad Street
Chattanooga, TN 37402

Business Phone 423-763-4379

Additional Phone..... 423-595-3152

Business Fax

jgroenert@chattanooga-chamber.com
chattanooga-chamber.com



DAVID C. HAIRSTON
Safe Access Tennessee

1024 General George Patton Road
Nashville, TN 37221

Business Phone 615-545-0405
Additional Phone.....
Business Fax

david.hairston@safeaccessstn.org
safeaccessstn.org



M. CLINT HALL
NHC

100 East Vine Street
Murfreesboro, TN 37130

Business Phone 615-890-2020
Additional Phone..... 931-201-6962
Business Fax

clint.hall@nhccare.com
nhccare.com



ALYSSA HANSEN
Tennessee AFL-CIO

1901 Lindell Avenue
Nashville, TN 37203

Business Phone 615-269-7111
Additional Phone..... 412-759-1228
Business Fax 615-269-8534

ahansen@tnaflcio.org
tnaflcio.org



LEE HARRELL
Tennesseans for Quality Early Education

1831 12th Avenue South, Suite 312
Nashville, TN 37203

Business Phone 615-545-9989
Additional Phone.....
Business Fax

lee@tqee.org
tqee.org



ESTIE HARRIS
Harris Frazier Government Relations, Inc.

511 Union Street, Suite 710
Nashville, TN 37219

Business Phone 615-255-2643
Additional Phone..... 615-430-9066
Business Fax 615-254-4866

estie@harrisfrazier.com
harrisfrazier.com



LAURA LEIGH HARRIS

Tennessee Farm Bureau Federation

1441 Center Star Road
Columbia, TN 38401

Business Phone 931-388-7872

Additional Phone..... 931-698-8184

Business Fax

lharris@tfbf.com



SHELEAH HARRIS

Verizon

5127 Truse Road
Memphis, TN 38117

Business Phone 901-786-2498

Additional Phone.....

Business Fax

sheleah.harris@gmail.com



MIKE HARRISON

Association of County Mayors

226 Anne Dallas Dudley Boulevard,
Suite 209
Nashville, TN 37219

Business Phone 615-532-3767

Additional Phone..... 423-754-2957

Business Fax 615-532-3769

acm.harrison@tncounties.org
tncounties.org/acm



BRUCE HARTMANN

UT Medical Center

2121 Medical Center Way
Knoxville, TN 37920

Business Phone 865-305-6049

Additional Phone..... 865-680-1687

Business Fax 865-305-8157

bhartmann@utmck.edu



DAN L. HASKELL

145 Bay Drive
Hendersonville, TN 37075

Business Phone 615-478-4994

Additional Phone.....

Business Fax

dleehaskell@gmail.com



ANDREA HAYES

Tennessee Dental Association

660 Bakers Bridge Avenue, Suite 300
Franklin, TN 37067

Business Phone 615-628-0208

Additional Phone..... 615-457-4037

Business Fax

andrea@tndentalassociation.org

tndentalassociation.org



RYAN ADAM HAYNES

Wine & Spirits Wholesalers of Tennessee

1212 Laurel Street, Suite 908
Nashville, TN 37203

Business Phone 865-919-4094

Additional Phone.....

Business Fax

ryan.haynes2@gmail.com

wswt.org



AMY SMITH HEASLET

Tennessee Bankers Association

211 Athens Way
Nashville, TN 37228

Business Phone 615-244-4871

Additional Phone..... 901-212-3288

Business Fax

aheaslet@tnbankers.org

tnbankers.org



STEVEN HENRY

Jigsaw

1224 6th Avenue North
Nashville, TN 37208

Business Phone 615-649-8384

Additional Phone.....

Business Fax

steven@jigsawtn.com

jigsawtn.com



KEVIN HENSLEY

Tennessee Farm Bureau Federation

P.O. Box 313
Columbia, TN 38401

Business Phone 931-388-7872

Additional Phone..... 865-719-5001

Business Fax 931-388-5818

khensley@tfbf.com



TOM HENSLEY

Wine & Spirits Wholesalers of Tennessee

15 Hensley Hollow Drive
Sugar Tree, TN 38380

Business Phone 731-847-6637

Additional Phone..... 731-467-7200

Business Fax 731-847-2437



MATT HERRIMAN

National Rifle Association

11250 Waples Mill Road
Fairfax, VA 22030

Business Phone 703-267-1203

Additional Phone..... 731-609-6995

Business Fax

mherriman@nrahq.org
nraila.org



ROY HERRON

Strengthen Our Schools

P.O. Box 5
Dresden, TN 38225

Business Phone 731-364-5415

Additional Phone..... 731-234-7289

Business Fax 731-364-5658

roy@royherron.com



KELLEY MATHIS HESS

Tennessee Growers Coalition

145 Forest Retreat Road
Hendersonville, TN 37075

Business Phone 615-601-2585

Additional Phone..... 901-237-2693

Business Fax

kelley@tngrowerscoalition.com
tngrowerscoalition.com



KATIE HITT

Amerigroup

22 Century Boulevard, Suite 220
Nashville, TN 37214

Business Phone 615-316-2449

Additional Phone..... 615-481-7206

Business Fax

katie.hitt@amerigroup.com



BRICE LOGAN HOBBY
*County Officials Association of
Tennessee*

226 Anne Dallas Dudley Boulevard,
Suite 200
Nashville, TN 37219

Business Phone 615-253-6700
Additional Phone.....
Business Fax

brice@tncountyofficials.com



TRAMMEL HOEHN
Butler Snow LLP

150 3rd Avenue South, Suite 1600
Nashville, TN 37201

Business Phone 615-651-6787
Additional Phone.....
Business Fax 615-651-6701

trammel.hoehn@butlersnow.com
butlersnow.com



JOHN MORGAN HOLLOWAY
Tennessee Municipal League

226 Capitol Boulevard, Suite 710
Nashville, TN 37219

Business Phone 615-255-6416
Additional Phone.....
Business Fax 615-255-4752

jholloway@tml1.org
tml1.org



JP HOMIK
Vanderbilt University Medical Center

2147 Belcourt Avenue, Suite 200
Nashville, TN 37212

Business Phone 615-936-5683
Additional Phone..... 615-815-0407
Business Fax 615-385-2115

john.p.homik@vumc.org



ALEXANDERIA HONEYCUTT GAMBRELL
Honeycutt Strategies

305 Kent Road
Nashville, TN 37214

Business Phone 615-495-8091
Additional Phone.....
Business Fax

honeycutt@ahoneycutt.com
honeycuttstrategies.com



DAVID HUNERYAGER

Tennessee Trucking Association

4531 Trousdale Drive
Nashville, TN 37204

Business Phone 615-777-2882

Additional Phone.....615-777-2882

Business Fax615-777-2024

dhuneryager@tntrucking.org
tntrucking.org



ROB IKARD

Tennessee Grocers & Convenience Store Association

1838 Elm Hill Pike, Suite 136
Nashville, TN 37210

Business Phone 615-889-0136

Additional Phone.....

Business Fax

rikard@tngrocer.org
tngrocer.org



THOMAS J. INGRAM

The Ingram Group

511 Union Street, Suite 1900
Nashville, TN 37219

Business Phone 615-345-9200

Additional Phone.....

Business Fax

tom.ingram@ingramgroup.com
ingramgroup.com



BRADLEY JACKSON

Tennessee Chamber of Commerce & Industry

414 Union Street, Suite 107
Nashville, TN 37219

Business Phone 615-538-0513

Additional Phone.....

Business Fax

bradley.jackson@tnchamber.org
tnchamber.org



ADAM JAYNES

MNA Government Relations, LLC

414 Union Street, Suite 1007
Nashville, TN 37219

Business Phone 615-454-7847

Additional Phone.....615-647-7777

Business Fax

ajaynes@mnagr.com



CHAD M. JENKINS

Tennessee Municipal League

226 Capitol Boulevard, Suite 710
Nashville, TN 37219

Business Phone 615-255-6416

Additional Phone.....

Business Fax 615-255-4752

cjenkins@tml1.org

tml1.org



MICAH ELIZABETH JOHNSON

Bridge Public Affairs

P.O. Box 171
Chattanooga, TN 37401

Business Phone 423-771-4272

Additional Phone.....

Business Fax

micah@bridgepublicaffairs.com

bridgepublicaffairs.com



PHILLIP JOHNSON

Johnson Government Relations

4050 Beverly Hills Drive
Pegram, TN 37143

Business Phone 615-429-8252

Additional Phone.....

Business Fax

phillip@johnsongr.com

johnsongr.com



GARRETT JOHNSON

The Ingram Group

511 Union Street, Suite 1900
Nashville, TN 37219

Business Phone 615-345-9200

Additional Phone..... 615-642-1957

Business Fax

garrett@ingramgroup.com

ingramgroup.com



OLIVIA NODINE JOHNSON

JohnsonPossKirby Government Relations

511 Union Street, Suite 1530
Nashville, TN 37219

Business Phone 615-815-4266

Additional Phone.....

Business Fax

olivia@jpkgr.com

johnsonposskirby.com

**ALLIE JONES**

*Harris Frazier Government Relations,
Inc.*

511 Union Street, Suite 710
Nashville, TN 37219

Business Phone 615-255-2643

Additional Phone.....

Business Fax 615-254-4866

allie@harrisfrazier.com

harrisfrazier.com

**DOUGLAS E. JONES**

Schulman, LeRoy & Bennett, PC

501 Union Street, Suite 701
Nashville, TN 37219

Business Phone 615-244-6670

Additional Phone.....

Business Fax 615-254-5407

djones@slblawfirm.com

**SUZANNE KEITH**

Tennessee Trial Lawyers Association

629 Woodland Street
Nashville, TN 37206

Business Phone 615-329-3000

Additional Phone..... 615-739-7716

Business Fax 615-329-8131

skeith@ttla.org

ttla.org

**MALLORIE KERBY**

*Tennessee Chamber of Commerce &
Industry*

414 Union Street, Suite 107
Nashville, TN 37219

Business Phone 615-538-0514

Additional Phone.....

Business Fax

mallorie.kerby@tnchamber.org

**MATT KING**

Crux Strategies

3100 West End Avenue, Suite 225
Nashville, TN 37203

Business Phone 615-742-4625

Additional Phone..... 615-491-3421

Business Fax

mking@cruxstrategies.com

cruxstrategies.com

**RYAN KING***Tennessee Chamber of Commerce & Industry*414 Union Street, Suite 107
Nashville, TN 37219**Business Phone 615-538-0514**

Additional Phone.....

Business Fax

ryan.king@tnchamber.org

**HOLLY KIRBY***JohnsonPossKirby Government Relations*511 Union Street, Suite 1530
Nashville, TN 37219**Business Phone 615-242-7406**

Additional Phone..... 615-364-4662

Business Fax

holly@jpkgr.com

johnsonposskirby.com

**MIKE KNOTTS***Tennessee Electric Cooperative Association*2964 Sidco Drive
Nashville, TN 37204**Business Phone 615-367-9284**

Additional Phone.....

Business Fax 615-367-2495

mknotts@tnelectric.org

**LEVOY KNOWLES***Tennessee Broadband Association*117 Twin Lakes Drive
McMinnville, TN 37110**Business Phone 615-256-8005**

Additional Phone..... 931-235-2987

Business Fax

lknowles@blomand.net

tennesseebroadband.com

**MICHAEL KRAUSE***Bradley*1600 Division Street, Suite 700
Nashville, TN 37203**Business Phone 615-252-3899**

Additional Phone..... 615-415-0357

Business Fax

mkrause@bradley.com

bradley.com



JENNIFER J. LACEY

Farris Bobango PLC

414 Union Street, Suite 1105
Nashville, TN 37219

Business Phone 615-726-1200

Additional Phone..... 615-305-4645

Business Fax

jlacey@farris-law.com

farrisbobango.com



CHUCK LAINE

Laine Communications

12227 South Fox Den Drive
Knoxville, TN 37934

Business Phone 865-671-7733

Additional Phone..... 865-705-3094

Business Fax

claine@laine.com

lainecommunications.com



BRAD LAMPLEY

Adams and Reese LLP

424 Church Street, Suite 2700
Nashville, TN 37219

Business Phone 615-259-1310

Additional Phone..... 615-708-7399

Business Fax 615-259-1470

brad.lampley@arlaw.com

adamsandreese.com



MEGAN LANE

Lane Government Relations

501 Union Street, Suite 523
Nashville, TN 37219

Business Phone 615-945-4171

Additional Phone.....

Business Fax

megan@lane-gr.com

lane-gr.com



STACEY J. LANGFORD

Tennessee Bankers Association

211 Athens Way
Nashville, TN 37228

Business Phone 615-244-4871

Additional Phone..... 615-440-1235

Business Fax 615-324-1994

slangford@tnbankers.org



CAROLINE LATHAM

Tennessee Bankers Association

211 Athens Way
Nashville, TN 37228

Business Phone 615-244-4871

Additional Phone.....

Business Fax

clatham@tnbankers.org



JIM LAYMAN

Insurors of Tennessee

2500 21st Avenue South, Suite 200
Nashville, TN 37212

Business Phone 615-515-2605

Additional Phone..... 901-305-2024

Business Fax

jlayman@insurors.org



THOMAS H. LEE

CivicPoint, LLC

150 3rd Avenue South, Suite 1900
Nashville, TN 37201

Business Phone 615-251-5575

Additional Phone..... 615-364-6228

Business Fax 615-251-5551

tlee@civic-point.com

civic-point.com



EMILY CAROLYN LeROY

Tennessee Fuel and Convenience Store Association

P.O. Box 101334
Nashville, TN 37224

Business Phone 615-242-4377

Additional Phone..... 615-260-1183

Business Fax 615-254-8117

eleroy@tfca.info

tfca.info



ADAM LISTER

Tennesseans for Student Success

P.O. Box 198183
Nashville, TN 37219

Business Phone 615-490-6161

Additional Phone.....

Business Fax

adam@tnsuccess.org



DAVID R. LOCKE

BlueCross BlueShield of Tennessee

3200 West End Avenue, Suite 102
Nashville, TN 37203

Business Phone 615-386-8524

Additional Phone.....

Business Fax 615-386-8509

david_locke@bcbst.com



ERIN LUPER

Graduation Alliance

310 South Main Street, Floor 12
Salt Lake City, UT 84101

Business Phone 804-955-9885

Additional Phone.....

Business Fax

erin.luper@graduationalliance.com



CHRIS LYELL

Lyell Law Firm

P.O. Box 59303
Nashville, TN 37205

Business Phone 615-400-7485

Additional Phone.....

Business Fax

clyell@lyellfirm.com



JOHN C. LYELL

Lyell Law Firm

211 Seventh Avenue North, Suite 300
Nashville, TN 37219

Business Phone 615-255-0033

Additional Phone..... 615-337-2280

Business Fax 615-248-1971

jlyell@comcast.net



DALE LYNCH

*Tennessee Organization of School
Superintendants*

401 Church Street, Suite 2710
Nashville, TN 37209

Business Phone 615-254-1955

Additional Phone..... 423-273-0178

Business Fax

dalelynch@tosstn.com
tosstn.com



DEBRA MAGGART

CivicPoint, LLC

150 3rd Avenue South, Suite 1900
Nashville, TN 37201

Business Phone 615-743-6797

Additional Phone..... 615-207-5424

Business Fax 615-251-5551

dmaggart@civic-point.com

civic-point.com



MELVIN MALONE

Butler Snow LLP

150 3rd Avenue South, Suite 1600
Nashville, TN 37201

Business Phone 615-651-6705

Additional Phone.....

Business Fax 615-651-6701

melvin.malone@butlersnow.com

butlersnow.com



PAUL MARSH

Paul Marsh Tennessee Law

P.O. Box 60563
Nashville, TN 37206

Business Phone 615-403-4226

Additional Phone.....

Business Fax

paulmarshtnlaw@gmail.com



AMY MARTIN

*Tennessee Cable & Broadband
Association*

414 Union Street, Suite 1900
Nashville, TN 37219

Business Phone 615-483-9282

Additional Phone.....

Business Fax

amartin@tncable.org

tncable.org



RUSSELL MARTY

BlueCross BlueShield of Tennessee

3200 West End Avenue, Suite 102
Nashville, TN 37203

Business Phone 615-386-8537

Additional Phone..... 615-504-5390

Business Fax

russell_marty@bcbst.com



STEFAN MAUPIN

Tennessee Farm Bureau Federation

P.O. Box 313
Columbia, TN 38402

Business Phone 931-388-7872

Additional Phone..... 931-212-8793

Business Fax 931-388-5818

smaupin@tfbf.com



JOE R. MAY

May & Associates, Inc.

6512 Deane Hill Drive
Knoxville, TN 37919

Business Phone 865-806-9464

Additional Phone.....

Business Fax

joemay@comcast.net



JOE MCCORD

McCord Government Relations, LLC

P.O. Box 120
Como, TN 38223

Business Phone 865-659-8474

Additional Phone.....

Business Fax

joe@jmcgovrelations.com



GERALD MCCORMICK

The Ingram Group

511 Union Street, Suite 1900
Nashville, TN 37219

Business Phone 615-345-9200

Additional Phone..... 423-443-1574

Business Fax

gerald@ingramgroup.com
ingramgroup.com



HOLLY MCDANIEL

Adams and Reese LLP

424 Church Street, Suite 2700
Nashville, TN 37219

Business Phone 615-259-1429

Additional Phone.....

Business Fax 615-259-1470

holly.mcdaniel@arlaw.com



KEL McDOWELL

Williamson, Inc. (Williamson County Chamber of Commerce)

4031 Aspen Grove Drive, Suite 630
Franklin, TN 37067

Business Phone 615-771-1071

Additional Phone.....

Business Fax

kel@williamsonchamber.com
williamsonchamber.com



DAVID McMAHAN

McMahan Winstead & Richardson

730A Freeland Station Road
Nashville, TN 37228

Business Phone 615-726-3275

Additional Phone..... 615-714-8116

Business Fax

david@mwrlobbyists.com
mwrlobbyists.com



HEATHER MARIE MESHELL

Capitol & 5th Public Strategies

618 Church Street, Suite 305
Nashville, TN 37219

Business Phone 615-258-5566

Additional Phone..... 615-710-1292

Business Fax

heather@c5strategies.com
c5strategies.com



PAT MILLER

Pat Miller Government Relations

4621 Chalmers Drive
Nashville, TN 37215

Business Phone 615-445-5516

Additional Phone.....

Business Fax 615-665-0200

pat@bellsouth.net



ELIZABETH MILLSAPS

Millsaps Gowan Government Relations

P.O. Box 159249
Nashville, TN 37215

Business Phone 615-310-1121

Additional Phone.....

Business Fax 615-259-5510

elizabeth@millsapsgowan.com
millsapsgowan.com



KATHERINE MOFFAT

Tennessee Academy of Physician Assistants

P.O. Box 150785
Nashville, TN 37215

Business Phone 615-463-0026

Additional Phone.....

Business Fax

kmoffat@tnpa.com



ELLIOTT MOORE

Ballad Health

1 Medical Park Boulevard
Bristol, TN 37620

Business Phone 423-844-2820

Additional Phone..... 423-341-2594

Business Fax

elliott.moore@balladhealth.org



WENDELL MOORE

MNA Government Relations, LLC

414 Union Street, Suite 1007
Nashville, TN 37219

Business Phone 615-419-3044

Additional Phone..... 615-647-7777

Business Fax

rwmoore@mnagr.com



TREY MOORE

Trey Moore Consulting

P.O. Box 50513
Nashville, TN 37205

Business Phone 615-270-8484

Additional Phone.....

Business Fax

trey@treymooreconsulting.com



THEODORE G. W. MORRISON, JR.

Morrison Capitol Strategies

P.O. Box 58686
Nashville, TN 37205

Business Phone 615-566-7147

Additional Phone.....

Business Fax

theo@morrisoncs.com
morrisoncs.com



ROB MORTENSEN

HospitalityTN

475 Craighead Street
Nashville, TN 37204

Business Phone 615-385-9970

Additional Phone..... 615-506-9455

Business Fax

rob@hospitalitytn.com

hospitalitytn.com



KELLY MILLER MULLINS

Pfizer

150 Lake Park Drive
Hendersonville, TN 37075

Business Phone 615-992-8959

Additional Phone.....

Business Fax

kelly.mullins@pfizer.com

pfizer.com



KATHLEEN MURPHY

Tennessee Nurses Association

545 Mainstream Drive, Suite 405
Nashville, TN 37228

Business Phone 615-828-4713

Additional Phone.....

Business Fax 615-254-0303

kathleen.murphy@tnaonline.org

tnaonline.org



ROLAND MYERS

MNA Government Relations, LLC

414 Union Street, Suite 1007
Nashville, TN 37219

Business Phone 615-647-7777

Additional Phone.....

Business Fax

rmyers@mnagr.com



JEREMY NAGOSHINER

MNA Government Relations, LLC

414 Union Street, Suite 1007
Nashville, TN 37219

Business Phone 615-943-8100

Additional Phone..... 615-647-7777

Business Fax

jnagoshiner@mnagr.com

mnagr.com



JOHN N. NEW

John N. New, Government Relations

7131 Northwest Highway
Fairview, TN 37062

Business Phone 615-456-6790

Additional Phone..... 615-456-6790

Business Fax

jnngovrel@bellsouth.net



C. ADAM NICKAS

Capitol Resources, LLC

P.O. Box 120085
Nashville, TN 37212

Business Phone 901-335-4723

Additional Phone.....

Business Fax 601-948-1506

anickas@capitolresourcesllc.com
capitolresourcesllc.com



BILL NOLAN

Bill Nolan and Associates

104 Cypress Lane
Oak Ridge, TN 37830

Business Phone 865-250-9278

Additional Phone.....

Business Fax

williambnolan@icloud.com



STEVE NORRIS

Civilis Strategies

301 South Perimeter Park Drive,
Suite 200
Nashville, TN 37211

Business Phone 615-823-5866

Additional Phone..... 615-630-8403

Business Fax

steve.norris@civilisstrategies.com
civilisstrategies.com



EMILY OGDEN

American Cancer Society Cancer Action Network

2000 Charlotte Avenue
Nashville, TN 37203

Business Phone 615-477-4150

Additional Phone.....

Business Fax

emily.ogden@cancer.org

**DENISE PAIGE***Tennessee Municipal League*

226 Capitol Boulevard, Suite 710
Nashville, TN 37219

Business Phone 615-255-6416

Additional Phone.....615-438-4613

Business Fax615-255-4752

dpaige@tml1.org

**VIVIAN PARIS***Bivens & Associates, LLC*

511 Union Street, Suite 2615
Nashville, TN 37219

Business Phone 615-689-8259

Additional Phone.....

Business Fax

vivianparis@bivenslobbytn.com

**NICK PAVLIS***Pavlis Public Strategies*

3815 Admiralty Lane
Knoxville, TN 37920

Business Phone 865-851-6671

Additional Phone.....865-599-4606

Business Fax

nick@nickpavlis.com

pavlispublicstrategies.com

**RYAN PEEBLES***The Capitol Strategy Group, LLC*

223 Rosa Parks Avenue, Suite 402
Nashville, TN 37203

Business Phone 615-254-0844

Additional Phone.....615-630-4258

Business Fax

ryan@capitolstrategy.net

capitolstrategy.net

**JOSEPH MARTIN PENNY***AARP Tennessee State Office*

5000 Meridian Boulevard, Suite 180
Franklin, TN 37067

Business Phone 615-726-5106

Additional Phone.....615-485-9618

Business Fax

jpenny@aarp.org

states.aarp.org/tennessee

**JULIE MARIE PERREY***Tennessee Catholic Public Policy Commission*2800 McGavock Pike
Nashville, TN 37214**Business Phone 615-783-0753**

Additional Phone..... 615-415-1253

Business Fax

julie.perrey@dioceseofnashville.com
tncppc.org**CURTIS PERSON III***Comcast*6060 Primacy Parkway, Suite 350
Memphis, TN 38119**Business Phone 901-573-4953**

Additional Phone.....

Business Fax

curtis_person@comcast.com

**CARTER PHILLIPS***MNA Government Relations, LLC*414 Union Street, Suite 1007
Nashville, TN 37219**Business Phone 615-906-7787**

Additional Phone..... 615-647-7777

Business Fax

cphillips@mnagr.com

**BOBBY L. PITTS***Associated Builders & Contractors, Inc.*1604 Elm Hill Pike
Nashville, TN 37210**Business Phone 615-399-8323**

Additional Phone..... 615-476-7981

Business Fax 615-399-7528

bpitts@abctennessee.com

**CHARLEY POE***Eastman*4300 Wallace Lane
Nashville, TN 37215**Business Phone 615-293-5489**

Additional Phone.....

Business Fax

cpoe@eastman.com
eastman.com



NATHAN POSS

JohnsonPossKirby Government Relations

511 Union Street, Suite 1530
Nashville, TN 37219

Business Phone 615-430-9067

Additional Phone.....

Business Fax

nathan@jpkgr.com

johnsonposskirby.com



MOLLY LEACH PRATT

Pratt Government Strategies, Inc.

4503 Wayland Drive
Nashville, TN 37215

Business Phone 615-477-6842

Additional Phone..... 615-665-7362

Business Fax 615-665-0588

molly@prattgov.com



CLAUDE PRESSNELL

Tennessee Independent Colleges and Universities Association

555 Marriott Drive, Suite 315
Nashville, TN 37214

Business Phone... 615-242-6400, ext 201

Additional Phone..... 615-545-0555

Business Fax

pressnell@ticua.org

ticua.org



WILLIAM "BILL" PRIMEAUX

FedEx Corporation

942 South Shady Grove Road
Memphis, TN 38120

Business Phone 901-818-7159

Additional Phone..... 901-299-7756

Business Fax

wwprimeaux@fedex.com

fedex.com



RON RAMSEY

Ramsey Farrar Russell & Smith

12 Cadillac Drive, Suite 480
Brentwood, TN 37027

Business Phone 615-598-9100

Additional Phone..... 423-340-8700

Business Fax 615-254-9835

ron.ramsey@rfrsgovrelations.com

rfrsgovrelations.com

**REINA REDDISH***Tennessee Health Care Association*

5120 Virginia Way, Suite A21
Brentwood, TN 37027

Business Phone 615-834-6520

Additional Phone..... 615-289-7657

Business Fax

reddish@thca.org

thca.org

**SAM REED***Jigsaw*

1224 6th Avenue North
Nashville, TN 37208

Business Phone 615-649-8384

Additional Phone.....

Business Fax

sam@jigsawtn.com

jigsawtn.com

**ANNA RICHARDSON***McMahan Winstead & Richardson*

730A Freeland Station Road
Nashville, TN 37228

Business Phone 615-726-3275

Additional Phone..... 901-831-2240

Business Fax

anna@mwrlobbyists.com

mwrlobbyists.com

**NATHAN H. RIDLEY***Bradley*

1600 Division Street, Suite 700
Nashville, TN 37203

Business Phone 615-252-2382

Additional Phone..... 615-308-4354

Business Fax 615-252-6382

nridley@bradley.com

bradley.com

**COLLIER ROBERTS***Vanderbilt University*

2007 Terrace Place
Nashville, TN 37203

Business Phone 615-875-2421

Additional Phone..... 615-801-2470

Business Fax

collier.roberts@vanderbilt.edu

vanderbilt.edu



GRACE ROGERS
AGC of Tennessee

901 Woodland Street Suite 104
Nashville, TN 37206

Business Phone 615-613-4019
Additional Phone.....
Business Fax

grace@tnagc.org
tnagc.org



KIRSTEN ROGERS
Windrow Phillips Group

505 Church Street, Unit 2612
Nashville, TN 37219

Business Phone 615-401-4727
Additional Phone.....423-443-2801
Business Fax615-401-4729

kirsten@windrowphillips.com
windrowphillips.com



ADDISON RUSSELL
Ramsey Farrar Russell & Smith

12 Cadillac Drive, Suite 480
Brentwood, TN 37027

Business Phone 615-598-9100
Additional Phone.....615-828-8839
Business Fax615-254-9835

addison.russell@rfrsgovrelations.com
rfrsgovrelations.com



MATT RUSSELL
Ramsey Farrar Russell & Smith

12 Cadillac Drive, Suite 480
Brentwood, TN 37027

Business Phone 615-598-9100
Additional Phone.....615-830-7259
Business Fax615-254-9835

matt.russell@rfrsgovrelations.com
rfrsgovrelations.com



BEN SANDERS
Farm Bureau Insurance- Tennessee

P.O. Box 998
Columbia, TN 38402

Business Phone 931-388-7872
Additional Phone.....
Business Fax

ben.sanders@fbttn.com



MARLENE SANDERS SEYE

Merck & Co.

1017 Goldfinch Nest Court
Wake Forest, NC 27587

Business Phone 615-804-3918

Additional Phone.....

Business Fax 615-424-2135

marlene_sanders@merck.com
merck.com



MATT SCANLAN

Vanderbilt University Medical Center

2147 Belcourt Avenue, Suite 200
Nashville, TN 37212

Business Phone 615-875-7683

Additional Phone..... 615-429-0164

Business Fax 615-385-2115

matthew.j.scanlan@vumc.org



JIM SCHMIDT

Schmidt Government Solutions

511 Union Street, Suite 710
Nashville, TN 37219

Business Phone 615-248-3621

Additional Phone..... 615-394-3991

Business Fax

jim@schmidtgovsolutions.com



CHARLES SCHNEIDER

Home Builders Association of Tennessee

213 Fifth Avenue North, Suite 200
Nashville, TN 37219

Business Phone 615-777-1700

Additional Phone..... 615-772-6507

Business Fax

cschneider@hbat.org
hbat.org



BERKLEY E. SCHWARZ

Tennessee Bar Association

221 4th Avenue North, Suite 400
Nashville, TN 37219

Business Phone 615-383-7421

Additional Phone..... 202-222-5957

Business Fax

bschwarz@tnbar.org
tnbar.org

**CAROLINE SIMMONS***McMahan Winstead & Richardson*

730A Freeland Station Road
Nashville, TN 37228

Business Phone 615-726-3275

Additional Phone..... 865-599-1487

Business Fax

caroline@mwrlobbyists.com

mwrlobbyists.com

**BEN E. SIMPSON***Nashville Area Chamber of Commerce*

500 11th Avenue North,
Suite 200
Nashville, TN 37203

Business Phone 423-748-3128

Additional Phone.....

Business Fax

bsimpson@nashvillechamber.com

nashvillechamber.com

**LANA SKELO***Tennesseans for Student Success*

830 Crescent Centre Drive, Suite 380
Franklin, TN 37067

Business Phone 615-490-6161

Additional Phone.....

Business Fax

lana@tnsuccess.org

tnsucccess.org

**MARK W. SMITH***Miller & Martin PLLC*

832 Georgia Avenue, Suite 1200
Chattanooga, TN 37402

Business Phone 423-785-8357

Additional Phone..... 423-364-2221

Business Fax 423-321-1527

mark.smith@millermartin.com

millermartin.com

**ROSS SMITH***Ramsey Farrar Russell & Smith*

12 Cadillac Drive, Suite 480
Brentwood, TN 37027

Business Phone 615-598-9100

Additional Phone..... 615-516-2160

Business Fax 615-254-9835

ross.smith@rfrsgovrelations.com

rfrsgovrelations.com



HOLLY BATES SNOW

Amgen

587 North St. Marys Lane NW
Marietta, GA 30064

Business Phone 404-387-6728

Additional Phone.....

Business Fax

hsnow@amgen.com

amgen.com



BRIAN SOLSBEE

*Tennessee Municipal Electric Power
Association*

212 Overlook Circle, Suite 205
Brentwood, TN 37027

Business Phone 615-373-5738

Additional Phone..... 423-507-4329

Business Fax

bsolsbee@tmepa.org



LINDSAY CRAIG SPAIN

Spain Strategies

8032 Charlotte Pike
Nashville, TN 37221

Business Phone 615-686-9868

Additional Phone.....

Business Fax

lindsay@spainstrategies.com

spainstrategies.com



JASON SPAIN

*Tennessee Public Transportation
Association*

P.O. Box 210857
Nashville, TN 37221

Business Phone 615-347-1528

Additional Phone.....

Business Fax

jspain@tntransit.org

tntransit.org



JIM SPEARS

Spears Public Strategies

6112 Montcrest Drive
Nashville, TN 37215

Business Phone 615-512-6142

Additional Phone.....

Business Fax

jimbspears@bellsouth.net

**CLINTON SPRINKLE***Butler Snow LLP*

150 3rd Avenue South, Suite 1600
Nashville, TN 37201

Business Phone 615-651-6739

Additional Phone.....

Business Fax 615-651-6701

clinton.sprinkle@butlersnow.com
butlersnow.com

**RANDY STAMPS***Tennessee State Employees Association*

627 Woodland Street
Nashville, TN 37206

Business Phone 615-256-4534

Additional Phone..... 615-584-3880

Business Fax

randy.stamps@tseonline.org
tseonline.org

**A.J. STARLING***Tennessee AFL-CIO*

1901 Lindell Avenue
Nashville, TN 37203

Business Phone 615-269-7111

Additional Phone..... 615-516-7665

Business Fax 615-269-8534

astarling@tnaflcio.org

**KENT D. STARWALT***Tennessee Road Builders Association*

213 Fifth Avenue North
Nashville, TN 37219

Business Phone 615-255-5751

Additional Phone..... 615-351-3103

Business Fax 615-255-6937

kent@trba.org
trba.org

**TIFFANY STEVENS***Tennessee Chiropractic Association*

2123 8th Avenue South
Nashville, TN 37204

Business Phone 615-383-6231

Additional Phone..... 615-948-2118

Business Fax 615-383-6233

tiffany@tnchiro.com
tnchiro.com



BEN STEWART
Stewart Strategies

3830 Cross Creek Road
Nashville, TN 37215

Business Phone 615-351-8624
Additional Phone.....
Business Fax

bbenstewart@gmail.com



STEPHEN SUSANO
Stones River Group

511 Union Street, Suite 1100
Nashville, TN 37219

Business Phone 615-645-0233
Additional Phone.....
Business Fax

stephen.susano@stonesrivergroup.com
stonesrivergroup.com



DREW SUTTON
Tennessee Education Association

801 2nd Avenue North
Nashville, TN 37201

Business Phone 615-946-0681
Additional Phone..... 615-242-8392
Business Fax

dsutton@tnea.org



BAYLOR BONE SWINDELL
Baylor Company

3814 Abbott Martin Road
Nashville, TN 37215

Business Phone 615-828-7706
Additional Phone.....
Business Fax

b@baylor.io
baylorcompany.com



RYAN SWINDELL
Ryan Swindell Government Relations

3814 Abbott Martin Road
Nashville, TN 37215

Business Phone 615-945-6823
Additional Phone.....
Business Fax

ryan@rsgr.co
rsgr.co

**JILL TALBERT***Talbert Government Relations LLC*

P.O. Box 50163
Nashville, TN 37205

Business Phone 615-509-8274

Additional Phone.....

Business Fax

jill@talbertgr.com

talbertgr.com

**BILL TERRY***Tennessee Chapter, American Planning Association*

4641 Villa Green Drive
Nashville, TN 37215

Business Phone 615-516-3461

Additional Phone.....

Business Fax

billterr@comcast.net

**ERIKA THOMAS***Capitol & 5th Public Strategies*

618 Church Street, Suite 305
Nashville, TN 37219

Business Phone 615-258-5566

Additional Phone..... 931-801-4538

Business Fax

erika@c5strategies.com

c5strategies.com

**FRED D. (TONY) THOMPSON II, Esq.***Tennessee Government Relations*

P.O. Box 2103
Brentwood, TN 37024

Business Phone 615-975-8169

Additional Phone.....

Business Fax

thompson@lobbytn.com

**GIF THORNTON***Adams and Reese LLP*

424 Church Street, Suite 2700
Nashville, TN 37219

Business Phone 615-259-1492

Additional Phone..... 615-414-0498

Business Fax 615-259-1470

gif.thornton@arlaw.com

adamsandreese.com



BEN TORRES

Tennessee School Boards Association

525 Brick Church Park Drive
Nashville, TN 37207

Business Phone 615-815-3902

Additional Phone.....

Business Fax

btorres@tsba.net
tsba.net



JEFF VAN DYKE

JVD Government Affairs

1727 Kingsbury Drive
Nashville, TN 37215

Business Phone 919-961-1500

Additional Phone..... 919-961-1500

Business Fax

jvd@bellsouth.net



KATIE VANLANDINGHAM

University of Memphis

322 Administration Building
Memphis, TN 38152

Business Phone 901-383-3187

Additional Phone.....

Business Fax

k.l.v@memphis.edu



JENNIE VERNER

Butler Snow LLP

6075 Poplar Avenue, Suite 500
Memphis, TN 38119

Business Phone 901-680-7327

Additional Phone.....

Business Fax 901-680-7201

jennie.verner@butlersnow.com
butlersnow.com



ERICA VICK

Bass, Berry & Sims, PLC

150 Third Avenue South, Suite 2800
Nashville, TN 37201

Business Phone 615-742-7901

Additional Phone..... 615-714-9981

Business Fax 615-248-8782

evick@bassberry.com



DENNIS L. WAGNER
AT&T

333 Commerce Street, Suite 2102
Nashville, TN 37201

Business Phone 615-214-4066
Additional Phone..... 865-202-0422
Business Fax 614-214-8820

dw8393@att.com



KATHY WALSH
*Tennessee Coalition to End Domestic
and Sexual Violence*

Two International Plaza Drive, Suite 425
Nashville, TN 37217

Business Phone 615-386-9406
Additional Phone..... 615-957-6730
Business Fax 615-383-2967

kwash@tncoalition.org
tncoalition.org



SARAH WATERS
Tennessee Credit Union League

1317 Hickory Valley Road
Chattanooga, TN 37421

Business Phone 615-406-8648
Additional Phone.....
Business Fax

swaters@yourleague.org



NICOLE WATSON
Waller Lansden Dortch & Davis, LLP

633 Chestnut Street, Suite 1400
Chattanooga, TN 37405

Business Phone 423-682-6300
Additional Phone.....
Business Fax

nicole.watson@wallerlaw.com
wallerlaw.com



ROBERTS VAUGHN WEAVER
Tennessee Automotive Association

2521 White Avenue
Nashville, TN 37204

Business Phone 615-269-3433
Additional Phone.....
Business Fax 615-292-1353

bobtaa@hotmail.com



CHARLES B. WELCH JR.

Farris Bobango PLC

414 Union Street, Suite 1105
Nashville, TN 37219

Business Phone 615-726-1200

Additional Phone.....

Business Fax

cwelch@farris-law.com
farrisbobango.com



WARREN WELLS

Unum

1 Fountain Square
Chattanooga, TN 37402

Business Phone 423-294-3206

Additional Phone..... 931-224-5436

Business Fax

wwells@unum.com



RAYMON WHITE

Commonwealth Group Partners, LLC

2255 Peachtree Road, Suite 421
Atlanta, GA 30309

Business Phone 770-845-4950

Additional Phone.....

Business Fax

raymonwhite@gmail.com
commonwealthgrouppartners.com



SCOTT WHITE

D. Scott White Attorney at Law

1646 Highfield Lane
Brentwood, TN 37027

Business Phone 615-522-8110

Additional Phone.....

Business Fax

scottwhite@tnsw.net



BRENT WILES

Bridge Public Affairs

4515 Harding Pike, Suite 110
Nashville, TN 37205

Business Phone 423-771-4272

Additional Phone..... 202-841-4516

Business Fax

brent@bridgepublicaffairs.com
bridgepublicaffairs.com



ANNA DURHAM WINDROW

Windrow Phillips Group

505 Church Street, Unit 2612
Nashville, TN 37219

Business Phone 615-401-4727

Additional Phone..... 615-838-3536

Business Fax 615-401-4729

anna@windrowphillips.com
windrowphillips.com



BETH WINSTEAD

McMahan Winstead & Richardson

730A Freeland Station Road
Nashville, TN 37228

Business Phone 615-726-3275

Additional Phone..... 615-714-8060

Business Fax

beth@mwrlobbyists.com
mwrlobbyists.com



TODD BRADY WOMACK

Bridge Public Affairs

P.O. Box 171
Chattanooga, TN 37401

Business Phone 423-771-4272

Additional Phone..... 423-364-2220

Business Fax

todd@bridgepublicaffairs.com
bridgepublicaffairs.com



REBECCA L. WOODS

Tennessee Primary Care Association

710 Spence Lane
Nashville, TN 37217

Business Phone 423-315-0851

Additional Phone.....

Business Fax

rebecca.woods@tnpca.org
tnpca.org



JAMES WRYE

Tennessee Education Association

801 2nd Avenue North
Nashville, TN 37201

Business Phone 615-242-8392

Additional Phone..... 615-630-2607

Business Fax 615-259-4581

jwrye@tnea.org
teateachers.org



MANDY HAYNES YOUNG

Butler Snow LLP

150 3rd Avenue South, Suite 1600
Nashville, TN 37201

Business Phone 615-651-6711

Additional Phone.....

Business Fax 615-651-6701

mandy.young@butlersnow.com
butlersnow.com

[illegible]

RACHEL BARRETT & COMPANY

RESULTS THROUGH
COMMUNICATIONS, COMPLIANCE,
AND FUNDRAISING

FOR MORE INFORMATION, VISIT
RACHELBARRETTANDCOMPANY.COM

615-564-2642
RACHEL@RACHELBARRETTCo.COM

P.O. Box 331983
NASHVILLE, TN 37203



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